

PAUL L. ARMSTRONG

CIRRICULUM VITAE

PAUL L. ARMSTRONG, AIA • 20 Green Bay Road • Winnetka, IL 847-446-1648

PROFESSIONAL STATEMENT

Residential Real Estate, Architecture and Construction when combined with practical business principles become the means by which more beautiful and livable environments evolve for all to enjoy.

EMPLOYEMENT HISTORY

Edward A. Anderson Company Inc. (General Contractor/Builder/Architect)

2003 - Current (Family owned since 1913)

Principal

Includes single family home projects ranging from \$40 to \$4,000,000 plus.

Greenspoke Properties LLC (Residential Real Estate Brokerage) 2004 - Current

Owner

Armstrong-Hackley & Partners (Private Holding Company) 2004 – 2016

Includes Residential Developments: 517 Greenwood LLC – Kenilworth, Illinois , 882 Happ LLC – Northfield, Illinois Two Lot Subdivision & Improvements and others.

Edward R. James Homes (Home Builders) 1999 – 2003

Director of Design and Project Development

Includes development and custom home construction at “Southgate on the Glen” with direct supervision of various architectural design firms.

3D Home Inc. (Architect & Builder for Custom Spec Homes) 1999 – 2004

President

Danaher Corporation (Hand Tool Manufacturer – DHR, NYSE) 1995 - 2000

Plant Manger for Wrench and Ratchet Manufacturing

Manager Product Development and Quality Assurance

Profit & loss responsibility for \$2.9 million in labor and \$705,000 in variable expenses. Supervision of 6 engineers/supervisors and 70+ SEIU union staff. 34.6% productivity improvement over two years using Kaizen, KanBan and SMED. Managed production cost improvements using \$773,100 of capital. Increased the workforce by 12% per year to over 300 direct labor associates. Served on “Policy Deployment” management team in Chicago, driving “Safety, Quality, Delivery and Cost”. Designed & implemented strategic plans for innovative new products. 1892 new items (SKUs) added to Chicago manufacturing over five years. Achieved major decrease (over 50%) in new product cycle time. Introduction of “Special Products” designed for customer-specific applications; US Patent #5970552 – 1999 Scaffold Prybar Ratchet for safe scaffolding erection in the building industry. ISO-9001 quality system coordination for the Chicago facility. Over 12,000 employees worldwide.

Armstrong Bros. Tool Co (Hand Tool Manufacturer) 1992 – 1995

Vice President, Engineering

220 Employees in Chicago & Arkansas, Private Company Member of fourth generation in family management and focused on TQM principles. Merger team member – Armstrong to Danaher in 1995. Increased perceived and intrinsic value of the company through product designs.

Lohan Associates; Frederick Phillips; Otis Associates Inc. 1986 – 1992

Architect, Job Captain, Jr. Designer, Draftsman, AutoCAD Coordinator

- Corporate Office Buildings including; Hewlett Packard, Columbus, Indiana; Safety Kleen Inc. Headquarters, Elgin; Eli Lilly & Co., Headquarters, Indianapolis; Kalchier Shatz & Berger, Chicago
- High Rise Office Towers, U.S. Attorney – Dirksen Building, Chicago; Dain Bosworth Plaza, Minneapolis
- Multi-Family Residential: Prairie Cove Marina, Wisconsin; Chasemoor of Burr Ridge; Crystal Tree, Orland Park
- Single Family Residential: Devon House, Ada Michigan; Bergman Residence, Michigan; Flanagan Residence, Barrington; Highland Park Club

EDUCATIONAL HISTORY

- Keller Graduate School of Management (MBA)
- University of Illinois Urbana (BSAS), School of Architecture
- Ecole Des Beaux Arts, Versailles, France (UPA – 3 Foreign Study Program)
- New Trier Township High School (Graduated with Honors) 1978 – 1982

EDUCATIONAL ACHIEVEMENTS, AWARDS & AFFILIATIONS

- Registered Architect – Illinois since 1991
- CAD Experience: IBM, SKOK, MAC
- Architectural Spokesperson - Church Project, Philippines – 1988
- AIA – Aspiring Young Architect Award – 1987
- Third Place, WILL Broadcasting Center – 1986
- First Place, ALKO Lighting Award of Excellence – 1986
- Third Place “Earl Prize”, Oak Park Studio Competition – 1985
- Second Place Nationally, Flexiplace FSU Design Competition - 1985
- First Place “Earl Prize”, James Stirling Competition, Great Britain– 1985
- First Place - New Trier Architectural Contest – 1981
- GPA of Architectural Courses: 4.7 / 5.0; GPA of Architectural Design: 5.0 / 5.0
- University of Illinois, Deans List: 1983, 1984, 1985, 1986
- CCAIA Housing Member, St. James Youth Leader, Lakeview Homeless Shelter
- IBM EXCEL Cadd Program – 1986
- Activities: Baseball Coach, Windsurfing, biking, fishing, hiking, video media cinematography, photography, taxidermy, skiing, sailing, skating and rollerblading.